



Consolidated IFRS Financial Statements

Lakeland Holding Ltd.

December 31, 2016

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## Independent Auditor's Report

To the Directors of Lakeland Holding Ltd.,

We have audited the accompanying consolidated financial statements of Lakeland Holding Ltd., which comprise the statements of financial position as at December 31, 2016 and the statements of comprehensive income, statements of changes in equity and statements of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

### Management's responsibility for the consolidated financial statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained in our audits is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of Lakeland Holding Ltd. as at December 31, 2016, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.



Barrie, Canada  
April 28, 2017

Chartered Professional Accountants  
Licensed Public Accountants

# Lakeland Holding Ltd.

## Consolidated Statements of Comprehensive Income

(Expressed in Canadian Dollars)

Year Ended December 31

2016

2015

Revenue		
Electricity revenue	\$ 39,263,995	\$ 37,036,015
Distribution revenue	8,038,821	7,974,463
Generation revenue	6,504,868	6,161,774
Energy revenue	2,323,232	3,277,691
Other revenue	538,462	633,301
Gain on disposal of property, plant and equipment	5,616	40,278
Total Revenue	<u>56,674,994</u>	<u>55,123,522</u>
Expenses		
Purchased power	39,715,278	37,167,104
Operating expenses (Note 24)	8,718,950	9,055,546
Depreciation and amortization (Note 12)	2,584,375	2,412,116
Taxes other than payments in lieu of taxes	97,775	(2,488)
Total Expenses	<u>51,116,378</u>	<u>48,632,278</u>
Income from operating activities	5,558,616	6,491,244
Other Income		
Finance income	59,952	65,155
Finance costs	(897,648)	(800,943)
Change in fair value of interest rate swap (Note 21)	210,273	(407,184)
Income before provision for payments in lieu of taxes	4,931,193	5,348,272
Provision for payments in lieu of taxes		
Current (Note 11)	479,969	458,661
Deferred (Note 11)	555,120	927,247
Total provision for payments in lieu of taxes	<u>1,035,089</u>	<u>1,385,908</u>
Profit for the year before net movements in regulatory deferral account balances	<u>3,896,104</u>	<u>3,962,364</u>
Net movement in regulatory deferral account balances related to profit or loss and the related deferred tax movement (Note 11 & 13)	<u>333,059</u>	<u>80,484</u>
Profit for the year and net movements in regulatory deferral account balances	<u>4,229,163</u>	<u>4,042,848</u>
Other comprehensive income: items that will not be reclassified to profit or loss, net of income tax		
Amortization of change in fair value of interest rate swap, net of tax of \$Nil (2015 - \$Nil) (Note 21)	33,257	33,257
Remeasurements of defined benefit plan (Note 18), net of Tax of \$43,165 (2015 - \$Nil)	119,719	-
Other comprehensive income for the year, net of tax	<u>152,976</u>	<u>33,257</u>
Total comprehensive income for the year	<u>\$ 4,382,139</u>	<u>\$ 4,076,105</u>

See accompanying notes to the consolidated financial statements.

# Lakeland Holding Ltd.

## Consolidated Statements of Financial Position

(Expressed in Canadian Dollars)

As at December 31

2016

2015

### Assets

#### Current Assets

Cash and cash equivalents	\$ 7,438,457	\$ 3,349,734
Receivables (Note 5)	7,177,896	5,993,493
Unbilled revenue	4,626,136	4,214,812
Inventory (Note 6)	394,965	476,150
Prepaid expenses	437,030	382,756
Payments in lieu of taxes recoverable (Note 11)	-	70,472

#### Total Current Assets

20,074,484      14,487,417

#### Non-Current Assets

Property, plant and equipment (Note 7)	78,461,530	64,876,151
Intangible assets (Note 8)	4,983,230	2,116,167
Goodwill (Note 10)	1,150,014	1,150,014

#### Total Non-Current Assets

84,594,774      68,142,332

#### Total Assets

104,669,258      82,629,749

#### Regulatory Deferral Account Debit Balances and Related Deferred Taxes (Note 11 & 13)

1,494,016      836,163

#### Total Assets and Regulatory Deferral Account Balances

\$ 106,163,274      \$ 83,465,912

See accompanying notes to the consolidated financial statements

# Lakeland Holding Ltd.

## Consolidated Statements of Financial Position

(Expressed in Canadian Dollars)

As at December 31

2016

2015

### Liabilities

#### Current Liabilities

Construction loan (Note 19)	\$ 4,407,545	\$ -
Accounts payable and accrued liabilities (Note 14)	8,930,184	7,989,384
Deferred revenue (Note 15)	503,089	173,655
Contributions in aid of construction (Note 16)	180,750	137,000
Payment in lieu of taxes (Note 11)	22,874	-
Current portion of long-term debt (Note 20)	6,270,470	1,000,967
<b>Total Current Liabilities</b>	<b>20,314,912</b>	<b>9,301,006</b>

#### Non-Current Liabilities

Deferred revenue (Note 15)	2,524,483	185,892
Contributions in aid of construction (Note 16)	6,027,953	5,694,305
Customer deposits (Note 17)	230,110	222,124
Deferred payments in lieu of taxes (Note 11)	3,295,752	2,450,531
Employee future benefits (Note 18)	324,746	310,016
Interest rate swap (Note 21)	611,818	855,349
Long term debt (Note 20)	27,831,531	22,201,859
<b>Total Non-Current Liabilities</b>	<b>40,846,393</b>	<b>31,920,076</b>

#### Total Liabilities

**61,161,305**      **41,221,082**

#### Shareholders' Equity

Share capital (Note 22)	12,609,650	12,609,650
Retained earnings	26,613,731	24,009,568
Contributed surplus	5,855,109	5,855,109
Accumulated other comprehensive loss	(76,521)	(229,497)
<b>Total Shareholders' Equity</b>	<b>45,001,969</b>	<b>42,244,830</b>

#### Total Liabilities and Shareholders' Equity

**106,163,274**      **83,465,912**

#### Regulatory Deferral Account Credit Balances and Related Deferred Tax (Notes 11 & 13)

-      -

#### Total Liabilities, Shareholders' Equity and

#### Regulatory Deferral Account Credit Balances

**\$ 106,163,274**      **\$ 83,465,912**

Contingency (Note 27)

Subsequent event (Note 29)

On Behalf of the Board



Director



Director

See accompanying notes to the consolidated financial statements

# Lakeland Holding Ltd.

## Consolidated Statements of Changes in Equity

(Expressed in Canadian Dollars)  
Year Ended December 31, 2016

	<u>Share capital</u>	Accumulated other comprehensive <u>loss</u>	<u>Retained earnings</u>	<u>Contributed surplus</u>	<u>Total</u>
January 1, 2015	\$ 12,609,650	\$ (262,754)	\$ 21,294,770	\$ 5,855,109	\$ 39,496,775
Profit for the year and net movements in regulatory deferral account balances	-	-	4,042,848	-	4,042,848
Dividends	-	-	(1,328,050)	-	(1,328,050)
Other comprehensive income, net of tax: Amortization of change In fair value of interest rate swap (Note 21)	-	33,257	-	-	33,257
December 31, 2015	\$ 12,609,650	\$ (229,497)	\$ 24,009,568	\$ 5,855,109	\$ 42,244,830
Profit for the year and net movements in regulatory deferral account balances	-	-	4,229,163	-	4,229,163
Dividends	-	-	(1,625,000)	-	(1,625,000)
Other comprehensive income, net of tax: Amortization of change In fair value of interest rate swap (Note 21)	-	33,257	-	-	33,257
Remeasurements of defined benefit plan	-	119,719	-	-	119,719
<b>December 31, 2016</b>	<b>\$ 12,609,650</b>	<b>\$ (76,521)</b>	<b>\$ 26,613,731</b>	<b>\$ 5,855,109</b>	<b>\$ 45,001,969</b>

See accompanying notes to the consolidated financial statements

# Lakeland Holding Ltd.

## Consolidated Statements of Cash Flows

(Expressed in Canadian Dollars)

Year Ended December 31

2016

2015

### Cash flows from operating activities

Comprehensive income for the year	\$ 4,382,139	\$ 4,076,105
Adjustments		
Depreciation and amortization of property, plant and equipment and intangible assets (Note 12)	2,827,452	2,653,608
Gain on disposal of property, plant and equipment	(5,616)	(40,278)
Employee future benefits	14,730	(13,814)
Provision for payments in lieu of taxes	1,198,337	1,414,908
Finance income	(59,952)	(65,155)
Finance costs	897,648	800,943
Change in fair value of interest rate swap	(210,273)	407,184
Amortization of change in fair value of interest rate swap	(33,257)	(33,257)
Change in non-cash operating working capital		
Receivables	(1,122,637)	(492,238)
Unbilled service revenue	(411,324)	(116,756)
Inventory	81,185	(15,949)
Prepaid expenses	(50,244)	17,390
Accounts payables and accrued liabilities	942,697	880,000
Customer deposits	7,986	(37,206)
Deferred revenue	2,668,025	(56,379)
Deferred payments in lieu of taxes acquired	126,851	-
Contributions in aid of construction	377,398	28,563
Change in regulatory deferral account balances	(657,853)	297,337
	<u>10,846,441</u>	<u>9,705,006</u>
Payments in lieu of taxes paid	(386,624)	(320,321)
<b>Net cash flows from operating activities</b>	<b><u>10,459,817</u></b>	<b><u>9,384,685</u></b>

### Cash flows from investing activities

Finance income received	59,952	65,155
Proceeds on disposal of property, plant and equipment	34,795	120,409
Purchase of property, plant and equipment	(15,826,930)	(7,126,654)
Purchase of intangible assets	(462,791)	(121,312)
Acquisition of Elliott Falls Power Corporation (Note 9)	(2,960,192)	-
<b>Net cash used in investing activities</b>	<b><u>(19,155,166)</u></b>	<b><u>(7,062,402)</u></b>

### Cash flows from financing activities

Advances of long term debt	12,000,000	-
Repayment of long term debt	(1,100,825)	(1,000,967)
Construction loan proceeds	4,407,545	-
Dividend payment	(1,625,000)	(1,328,050)
Finance costs paid	(897,648)	(800,943)
<b>Net cash provided from (used in) financing activities</b>	<b><u>12,784,072</u></b>	<b><u>(3,129,960)</u></b>

Net increase (decrease) in cash during the year	4,088,723	(807,677)
Cash and cash equivalents, beginning of year	<u>3,349,734</u>	<u>4,157,411</u>
Cash and cash equivalents, end of year	<b><u>\$ 7,438,457</u></b>	<b><u>\$ 3,349,734</u></b>

See accompanying notes to the consolidated financial statements.

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# Lakeland Holding Ltd.

## Notes to the Consolidated Financial Statements

(Expressed in Canadian Dollars)  
For the year ended December 31, 2016

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### 1. Corporate information

The Company is incorporated under the laws of Ontario. Two of the subsidiaries are also incorporated under the laws of Ontario and operate as local utility companies producing and distributing electricity to users in Bracebridge, Huntsville, Sundridge, Burk's Falls and Magnetawan, Ontario and after July 1, 2014, Parry Sound. These businesses are granted license to operate and are regulated by the Ontario Energy Board (OEB). A third subsidiary is incorporated under the laws of Ontario and sells utility related products and services. The address of the Company's corporate office and principal place of business is 200-395 Centre St N, Huntsville, Ontario, Canada, P1H 2M2.

The Company has 6 municipal shareholders, Town of Bracebridge, Town of Huntsville, Town of Parry Sound, Village of Burk's Falls, Village of Sundridge and Municipality of Magnetawan.

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### 2. Basis of preparation

#### a) Statement of compliance

The consolidated financial statements of the Company have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB") and interpretations as issued by the International Financial Reporting Interpretations Committee ("IFRIC") of the IASB.

The consolidated financial statements were authorized for issue by the Board of Directors on April 28, 2017.

#### b) Basis of measurement

The consolidated financial statements have been prepared on a historical cost basis and include the accounts of the Company and its wholly owned subsidiaries: Lakeland Power Distribution Ltd., Bracebridge Generation Ltd., Lakeland Energy Ltd. and Elliott Falls Power Corporation. The consolidated financial statements are presented in Canadian dollars (CDN\$), which is also the Company's functional currency.

The preparation of consolidated financial statements in compliance with IFRS requires management to make certain critical accounting estimates. It is also requires management to exercise judgment in applying the Company's accounting policies. The areas involving a higher degree of judgment, complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in Note 4.

#### c) Explanation of Activities subject to Rate Regulation

The Company, as an electricity distributor, is both licensed and regulated by the Ontario Energy Board "OEB" which has a legislative mandate to oversee various aspects of the electricity industry. The OEB exercises statutory authority through setting or approving all rates charged by the Company and establishing standards of service for the Company's customers.

The OEB has broad powers relating to licensing, standards of conduct and service and the regulation of rates charged by the Company and other electricity distributors in Ontario. The Ontario government enacted the Energy Competition Act, 1998, to introduce competition to the Ontario energy market. Rates are set by the OEB on an annual basis.

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# Lakeland Holding Ltd.

## Notes to the Consolidated Financial Statements

(Expressed in Canadian Dollars)  
For the year ended December 31, 2016

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### 2. Basis of preparation (continued)

#### Regulatory risk

Regulatory risk is the risk that the Province and its regulator, the OEB, could establish a regulatory regime that imposes conditions that restrict the electricity distribution business from achieving an acceptable rate of return that permits financial sustainability of its operations including the recovery of expenses incurred for the benefit of other market participants in the electricity industry such as transition costs and other regulatory assets. All requests for changes in electricity distribution charges require the approval of the OEB.

#### Recovery risk

Regulatory developments in Ontario's electricity industry, including current and possible future consultations between the OEB and interested stakeholders, may affect distribution rates and other permitted recoveries in the future. The Company is subject to a cost of service regulatory mechanism under which the OEB establishes the revenues required (i) to recover the forecast operating costs, including depreciation and amortization and income taxes, of providing the regulated service, and (ii) to provide a fair and reasonable return on utility investment, or rate base. As actual operating conditions may vary from forecast, actual returns achieved can differ from approved returns.

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### 3. Summary of significant accounting policies

The accounting policies set out below have been applied consistently to all periods presented in these consolidated financial statements and in preparing the opening IFRS Statement of Financial Position at January 1, 2014 for the purposes of the transition to IFRS, unless otherwise indicated.

#### a) Regulatory Deferral Accounts

The Company has early adopted IFRS 14 Regulatory Deferral Accounts. In accordance with IFRS 14, the Company has continued to apply the accounting policies it applied in accordance with the pre-changeover Canadian GAAP for the recognition, measurement and impairment of assets and liabilities arising from rate regulation. These are referred to as regulatory deferral account balances.

Regulatory deferral account debit balances represent future revenues associated with certain costs incurred in the current period or in prior period(s) that are expected to be recovered from consumers in future periods through the rate-setting process. Regulatory deferral account credit balances are associated with the collection of certain revenues earned in the current period or in prior period(s) that are expected to be returned to consumers in future periods through the rate-setting process. Regulatory deferral account balances can arise from differences in amounts collected from customers (based on regulated rates) and the corresponding cost of non-competitive electricity service incurred by the Company in the wholesale market administered by the Independent Electricity System Operator (the "IESO") after May 1, 2002. These amounts have been accumulated pursuant to regulation underlying the Electricity Act (the "EA") and deferred in anticipation of their future recovery or expense in electricity distribution service charges.

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# Lakeland Holding Ltd.

## Notes to the Consolidated Financial Statements

(Expressed in Canadian Dollars)  
For the year ended December 31, 2016

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### 3. Summary of significant accounting policies (continued)

#### a) Regulatory Deferral Accounts (continued)

##### *Explanation of recognized amounts*

Regulatory deferral account balances are recognized and measured initially and subsequently at cost. They are assessed for impairment on the same basis as other non-financial assets as described below.

Management continually assesses the likelihood of recovery of regulatory assets. If recovery through future rates is no longer considered probable, the amounts would be charged to the results of operations in the period that the assessment is made.

#### b) Revenue

Revenue is recognized to the extent that it is probable those economic benefits will flow to the Company and that the revenue can be reliably measured. Revenue comprises of sales and distribution of energy, pole use rental, collection charges, investment income and other miscellaneous revenues.

##### *Sale and distribution of energy*

The Company is licensed by the OEB to distribute electricity. As a licensed distributor, the Company is responsible for billing customers for electricity generated by third parties and the related costs of providing electricity service, such as transmission services and other services provided by third parties. The Company is required, pursuant to regulation, to remit such amounts to these third parties, irrespective of whether the Company ultimately collects these amounts from customers. The Company has determined that they are acting as a principal for the electricity distribution and, therefore, have presented the electricity revenues on a gross basis.

Revenues from the sale and distribution of electricity are recognized upon delivery and provision of services over the period in which the delivery and service is performed and collectability is reasonably assured and includes unbilled revenues accrued in respect of electricity delivered but not yet billed in the reporting period. Sale and distribution of energy revenue is comprised of customer billings for distribution service charges. Customer billings for distribution service charges are recorded based on meter readings.

##### *Sale and generation of energy*

The Company is licensed by the OEB to generate electricity. The Company has a contract with the IESO for a pricing rate for each generating plant.

Revenues from the sale and generation of electricity are recognized upon delivery and provision of services over the period in which the delivery and service is performed and collectability is reasonably assured. Generation revenue is determined using meter readings and the contracted price.

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# Lakeland Holding Ltd.

## Notes to the Consolidated Financial Statements

(Expressed in Canadian Dollars)  
For the year ended December 31, 2016

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### 3. Summary of significant accounting policies (continued)

#### *Internet Service Provider*

The Company provides internet service to customers over a fibre optic network. Customers are billed based on their respective contract conditions.

Revenues from the contracts are recognized upon provision of services over the period in which the service is performed and collectability is reasonably assured. Communication revenue is determined using the contracted price.

Where the Company has an ongoing obligation to provide services, revenues are recognized as the service is performed and amounts billed in advance are recognized as deferred revenue.

#### *Streetlight Maintenance*

Streetlight maintenance revenue is recognized at the time services are provided. The Company provides maintenance services for a number of municipalities on a request basis.

#### *Water Tank Rentals*

Water tank rental revenue is recognized in the period that services are provided. The Company provides rental units for residential use and determines revenue using a contracted price.

Where the Company has an ongoing obligation to provide services, revenues are recognized as the service is performed and amounts billed in advance are recognized as deferred revenue.

#### *Other*

Other revenues, which include operational and consulting assistance for other generators, collection charges and other miscellaneous services are recognized at the time services are provided.

Operating lease rental revenue from pole use is recognized on a monthly basis at current rates charged during the life of the respective leases.

Where the Company has an ongoing obligation to provide services, revenues are recognized as the service is performed and amounts billed in advance are recognized as deferred revenue.

Certain assets may be acquired or constructed with financial assistance in the form of contributions from customers when the estimated revenue is less than the cost of providing service or where special equipment is needed to supply the customers' specific requirements. Since the contributions will provide customers with ongoing access to the supply of electricity, these contributions are classified as contributions in aid of construction and are recorded as revenue on a straight-line basis over the useful life of the constructed or contributed asset.

### **c) Cash and cash equivalents**

Cash and cash equivalents include cash on hand, deposits held at call with financial institutions, other short-term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and subject to an insignificant risk of change in value.

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# Lakeland Holding Ltd.

## Notes to the Consolidated Financial Statements

(Expressed in Canadian Dollars)

For the year ended December 31, 2016

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### 3. Summary of significant accounting policies (continued)

#### d) Financial instruments

##### *Recognition, initial measurement and derecognition*

Financial assets and liabilities are recognized when the Company becomes a party to the contractual provisions of the financial instrument and are measured initially at fair value adjusted for transaction costs, except for those carried at fair value through profit or loss which are measured initially at fair value. Subsequent measurement of financial assets and financial liabilities is described below.

Financial assets are derecognized when the contractual rights to the cash flows from the financial asset expire, or when the financial asset and substantially all the risks and rewards are transferred. A financial liability is derecognized when it is extinguished, discharged, cancelled or expires.

##### *Classification and subsequent measurement of financial assets*

For the purpose of subsequent measurement financial assets, they are classified into the following categories upon initial recognition, loans and receivables and fair value through profit or loss.

##### *Loans and receivables*

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial recognition, these are measured at amortized cost using the effective interest method, less provision for impairment. Discounting is omitted where the effect of discounting is immaterial. The Company's cash and cash equivalents, accounts receivables and unbilled service revenue fall into this category of financial instruments.

Individually significant receivables are considered for impairment when they are past due or when other objective evidence is received that a specific counterparty will default. Receivables that are not considered to be individually impaired are reviewed for impairment in groups, which are determined by reference to the industry and region of the counterparty and other shared credit risk characteristics. The impairment loss estimate is then based on recent historical counterparty default rates for each identified group.

##### *Interest rate swap and hedge accounting*

The Company has entered into an interest rate swap agreement as an "economic hedge" to manage the volatility of interest rates relating to its facility loan. The Company has elected not to apply hedge accounting upon transition to IFRS on January 1, 2014.

The Company's policy is not to utilize derivative financial instruments for trading or speculative purposes. It is management's intention to hold the swap to maturity.

The fair value of the interest rate swap is recognized on the balance sheet as an "interest rate swap" asset or liability. The changes in fair value of the interest rate swap are recognized in the Statement of Comprehensive Income.

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# Lakeland Holding Ltd.

## Notes to the Consolidated Financial Statements

(Expressed in Canadian Dollars)

For the year ended December 31, 2016

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### 3. Summary of significant accounting policies (continued)

#### d) Financial instruments (continued)

##### *Classification and subsequent measurement of financial liabilities*

All of the Company's financial liabilities are classified as other financial liabilities, and include accounts payables and accrued liabilities, customer deposits and, term loans. Other financial liabilities are measured subsequently at amortized cost using the effective interest method. All interest-related charges are reported in profit or loss is included within finance costs or finance income.

Term loans are initially measured at fair value. Debt issuance costs incurred are capitalized as part of the carrying value and amortized over the term of the related financial liability, using the effective interest method, and are included in finance costs.

#### e) Fair value measurements

The level in the fair value hierarchy within which the financial asset or financial liability is categorized is determined on the basis of the lowest level input that is significant to the fair value measurement.

Financial assets and financial liabilities are classified in their entirety into only one of the three levels.

The fair value hierarchy has the following levels:

- Level 1 - quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2 - inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and
- Level 3 - inputs for the asset or liability that are not based on observable market data (unobservable inputs).

#### f) Property, plant and equipment

##### *Recognition and measurement*

Property, plant and equipment (PP&E) are recognized at cost or deemed cost, being the purchase price and directly attributable cost of acquisition or construction required to bring the asset to the location and condition necessary to be capable of operating in the manner intended by the Company, including eligible borrowing costs.

Depreciation of PP&E is recorded in the Statements of Comprehensive Income on a straight-line basis over the estimated useful life of the related asset. The estimated useful lives, residual values and depreciation methods are reviewed at the end of each annual reporting period, with the effect of any changes in estimate being accounted for on a prospective basis.

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# Lakeland Holding Ltd.

## Notes to the Consolidated Financial Statements

(Expressed in Canadian Dollars)  
For the year ended December 31, 2016

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### 3. Summary of significant accounting policies (continued)

#### f) Property, plant and equipment (continued)

The estimated useful lives are as follows:

##### Distribution plant

Buildings and fixtures	50 years
Conductors and devices	60 years
Distribution station equipment	40 years
Line transformers	40 years
Meters	15 years
New services distribution	45 years
Poles, towers and fixtures	45 years
Underground conduits	40 to 45 years

##### Generation plant

Dams and waterways	45 years
Turbines and generators	45 years
Accessory Electrical equipment	25 years

##### General plant

Building and fixtures	50 years
Communication equipment	5-20 years
Computer hardware	5 years
Office furniture and equipment	10 years
Stores equipment	10 years
Tools and garage equipment	10 years
Transportation equipment	5 & 8 years

##### *Major spare parts*

Major spares such as spare transformers and other items kept as standby/back up equipment are accounted for as PP&E since they support the Company's distribution system reliability.

##### *Contributions in aid of construction*

When an asset is received as a capital contribution, the asset is initially recognized at its fair value, with the corresponding amount recognized as contributions in aid of construction.

##### *Gains and losses on disposal*

Gains and losses on disposal of an item of property, plant and equipment are determined by comparing the net proceeds from disposal with the carrying amount of the asset, and are included in the Statements of Comprehensive Income when the asset is disposed of. When an item of property, plant and equipment with related contributions in aid of construction is disposed, the remaining amount is recognized in full in the Statement of Comprehensive Income.

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# Lakeland Holding Ltd.

## Notes to the Consolidated Financial Statements

(Expressed in Canadian Dollars)  
For the year ended December 31, 2016

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### 3. Summary of significant accounting policies (continued)

#### g) Borrowing costs

The Company capitalizes interest expenses and other finance charges directly relating to the acquisition, construction or production of assets that take a substantial period of time to get ready for its intended use. Capitalization commences when expenditures are being incurred, borrowing costs are being incurred and activities that are necessary to prepare the asset for its intended use or sale are in progress. Capitalization will be suspended during periods in which active development is interrupted. Capitalization should cease when substantially all of the activities necessary to prepare the asset for its intended use or sale are complete.

#### h) Intangible assets

##### *Computer software*

Computer software that is acquired or developed by the Company, including software that is not integral to the functionality of equipment purchased which has finite useful lives, is measured at cost less accumulated amortization and accumulated impairment losses.

##### *Land rights*

Payments to obtain rights to access land ("land rights") are classified as intangible assets. These include payments made for easements, right of access and right of use over land for which the Company does not hold title. Land rights are measured at cost less accumulated amortization and accumulated impairment losses.

##### *Waterpower generation rights*

Amounts related to the acquisition of waterpower generation rights are classified as intangible assets. These rights are related to the Company's ability to access Crown lands and water beds and are considered to have an indefinite life.

##### *Amortization*

Amortization is recognized in profit or loss on a straight-line basis over the estimated useful lives of intangible assets, other than goodwill, and those with indefinite lives, from the date that they are available for use. Amortization methods and useful lives of all intangible assets are reviewed at each reporting date. The estimated useful lives for the current and comparative years are:

Land rights	indefinite
Waterpower leases and rights	indefinite
Computer software	5 years

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# Lakeland Holding Ltd.

## Notes to the Consolidated Financial Statements

(Expressed in Canadian Dollars)  
For the year ended December 31, 2016

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### 3. Summary of significant accounting policies (continued)

#### i) Impairment of non-financial assets

Non-financial assets are tested for impairment when facts and circumstances indicate that the carrying amount of non-financial assets may not be recoverable. Where the carrying value exceeds its recoverable amount, which is the higher of value in use and fair value less costs of disposal, the asset is written down accordingly. Where it is not possible to estimate the recoverable amount of an individual asset, the impairment test is carried out on the asset's cash-generating unit ('CGU'), which is the lowest group of assets to which the asset belongs for which there are separately identifiable cash inflows that are largely independent of the cash inflows from other assets. The Company has one cash-generating unit for which impairment testing is performed. An impairment loss is charged to the Statements of Comprehensive Income, except to the extent it reverses gains previously recognized in other comprehensive income.

#### j) Employee future benefits

##### *Defined contribution plan*

The employees of the Company participate in the Ontario Municipal Employees Retirement System ("OMERS"). The Company also makes contributions to the OMERS plan on behalf of its employees. The plan has a defined benefit option at retirement available to some employees, which specifies the amount of the retirement benefit plan to be received by the employees based on length of service and rates of pay. The Company is only one of a number of employers that participates in the plan and the financial information provided to the Company on the basis of the contractual agreements is usually insufficient to measure the Company's proportionate share in the plan assets and liabilities on defined benefit accounting requirements. Therefore, the plan is accounted for as a defined contribution plan as insufficient information is available to account for the plan as a defined benefit plan. The contribution payable in exchange for services rendered during a period is recognized as an expense during that period.

##### *Defined benefit plans*

A defined benefit plan is a post-employment benefit plan other than a defined contribution plan. The Company's net obligation on behalf of its retired employees unfunded extended medical and dental benefits as well as life insurance and is calculated by estimating the amount of future benefits that are expected to be paid out discounted to determine its present value. Any unrecognized past service costs are deducted.

The calculation is performed by a qualified actuary using the projected unit credit method every three years or when there are significant changes to workforce. When the calculation results in a benefit to the Company, the recognized asset is limited to the total of any unrecognized past service costs and the present value of economic benefits available in the form of any future refunds from the plan or reductions in future contributions to the plan. An economic benefit is available to the Company if it is realizable during the life of the plan, or on settlement of the plan liabilities.

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# Lakeland Holding Ltd.

## Notes to the Consolidated Financial Statements

(Expressed in Canadian Dollars)  
For the year ended December 31, 2016

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### 3. Summary of significant accounting policies (continued)

#### j) Employee future benefits (continued)

Defined benefit obligations are measured using the projected unit credit method discounted to its present value using yields available on high quality corporate bonds that have maturity dates approximating to the terms of the liabilities.

Remeasurements of the defined benefit obligation are recognized directly within equity in other comprehensive income. The remeasurements include actuarial gains and losses.

Service costs are recognized in the Statements of Comprehensive Income in operating expenses, and include current and past service costs as well as gains and losses on curtailments.

Net interest expense is recognized the Statements of Comprehensive Income in finance expense, and is calculated by applying the discount rate used to measure the defined benefit obligation at the beginning of the annual period to the balance of the net defined benefit obligation, considering the effects of benefit payments during the period. Gains or losses arising from changes to defined benefits or plan curtailment are recognized immediately in the Statements of Comprehensive Income. Settlements of defined benefit plans are recognized in the period in which the settlement occurs.

#### k) Payments in lieu of taxes

##### *Tax status*

The Company is a Municipal Electricity Utility ("MEU") for purposes of the payments in lieu of taxes ("PILs") regime contained in the Electricity Act, 1998. As an MEU, the Company is exempt from tax under the Income Tax Act (Canada) and the Corporations Tax Act (Ontario).

Under the Electricity Act, 1998, the Company is required to make, for each taxation year, PILs to Ontario Electricity Financial Corporation ("OEFC"), commencing October 1, 2001. These payments are calculated in accordance with the rules for computing taxable income and taxable capital and other relevant amounts contained in the Income Tax Act (Canada) and the Corporation Tax Act (Ontario) as modified by the Electricity Act, 1998, and related regulations.

##### *Current and deferred tax*

Provision for payments in lieu of taxes comprises of current and deferred tax. Current tax and deferred tax are recognized in net income except to the extent that it relates to items recognized directly in equity or regulatory deferral account balances (See Note 11). Current income taxes are recognized for the estimated income taxes payable or receivable on taxable income or loss for the current year and any adjustment to income taxes payable in respect of previous years. Current income taxes are determined using tax rates and tax laws that have been enacted or substantively enacted by the year-end date.

Deferred tax assets and liabilities are recognized where the carrying amount of an asset or liability differs from its tax base. The amount of the deferred tax asset or liability is measured at the amount expected to be recovered from or paid to the taxation authorities. This amount is determined using tax rates and tax laws that have been enacted or substantively enacted by the year-end date and are expected to apply when the liabilities/(assets) are settled/(recovered).

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# Lakeland Holding Ltd.

## Notes to the Consolidated Financial Statements

(Expressed in Canadian Dollars)  
For the year ended December 31, 2016

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### 3. Summary of significant accounting policies (continued)

#### k) Payments in lieu of taxes (continued)

Recognition of deferred tax assets for unused tax losses, tax credits and deductible temporary differences is restricted to those instances where it is probable that future taxable profit will be available against which the deferred tax asset can be utilized.

At the end of each reporting period, the Company reassesses both recognized and unrecognized deferred tax assets. The Company recognizes a previously unrecognized deferred tax asset to the extent that it has become probable that future taxable profit will allow the deferred tax asset to be recovered.

#### l) Inventories

Cost of inventories comprise of direct materials, which typically consists of distribution assets not deemed as major spares, unless purchased for specific capital projects in process or as spare units. Costs, after deducting rebates and discounts, are assigned to individual items of inventory on the basis of weighted average cost. Decommissioned assets that are transferred to inventory are tested for impairment once they are removed from service and placed in inventory. Inventory is recognized at the lower of cost and net realizable value.

Net realizable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

#### m) Standards, amendments and interpretations not yet effective

At the date of authorization of these consolidated financial statements, certain new standards, amendments and interpretations to existing standards have been published by the IASB but are not yet effective, and have not been adopted early by the Company.

Management anticipates that all of the relevant pronouncements will be adopted in the Company's accounting policies for the first period beginning after the effective date of the pronouncement. Information on new standards, amendments and interpretations that are expected to be relevant to the Company's consolidated financial statements is provided below. Certain other new standards and interpretations have been issued but are not expected to have a material impact on the Company's consolidated financial statements.

#### *IFRS 9 Financial Instruments replaces IAS 39 Financial Instruments: Recognition and Measurement*

IFRS 9 amends the requirements for classification and measurement of financial assets, impairment, and hedge accounting. IFRS 9 retains but simplifies the mixed measurement model and establishes three primary measurement categories for financial assets: amortized cost, fair value through profit or loss, and fair value through other comprehensive income. The basis of classification depends on the entity's business model and the contractual cash flow characteristics of the financial asset. The effective date for IFRS 9 is January 1, 2018. The Company is in the process of evaluating the impact of the new standard.

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# Lakeland Holding Ltd.

## Notes to the Consolidated Financial Statements

(Expressed in Canadian Dollars)  
For the year ended December 31, 2016

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### 3. Summary of significant accounting policies (continued)

#### m) Standards, amendments and interpretations not yet effective (continued)

##### *IFRS 15, Revenue from Contracts with Customers*

IFRS 15 is based on the core principle to recognize revenue to depict the transfer of goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. IFRS 15 focuses on the transfer of control. IFRS 15 replaces all of the revenue guidance that previously existed in IFRSs. The effective date for IFRS 15 is January 1, 2018. The Company is in the process of evaluating the impact of the new standard.

##### *IFRS 16, Leases*

In January 2016, the IASB issued IFRS 16 Leases, which replaces IAS 17 Leases. IFRS 16 provides a single lessee accounting model, requiring the recognition of assets and liabilities for all leases, unless the lease term is twelve months or less or the underlying asset has a low value. Lessor accounting remains largely unchanged from IAS 17 and the distinction between operating and finance leases is retained. In addition, lessees will recognize a front-loaded pattern of expense for most leases, even when they pay constant annual rentals. The standard is effective for annual periods beginning on or after January 1, 2019, and will be applied retrospectively with some exceptions. Early adoption is permitted if IFRS 15 has been adopted. The Company is in the process of evaluating the impact of the new standard.

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### 4. Use of estimates and judgements

The Company makes certain estimates and assumptions regarding the future. Estimates and judgments are continually evaluated based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. In the future, actual experience may differ from these estimates and assumptions. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

##### *Property, plant and equipment*

The Company relies on a third party independent study to componentize and determine the estimated useful lives of its distribution system assets. The useful life values from the study were derived from industrial statistics, research studies, reports and past utility experience. For the remaining assets Management reviews its estimate of the useful lives of depreciable assets at each reporting date, based on the expected utility of the assets and past utility experience. Actual lives of assets may vary from estimated useful lives.

##### *Employee future benefits*

The costs of post-employment medical and insurance benefits are determined using actuarial valuations. An actuarial valuation involves making various assumptions. Due to the complexity of the valuation, the underlying assumptions and its long term nature, post-employment medical and insurance benefits are highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date. See Note 18 Employee Future Benefits.

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# Lakeland Holding Ltd.

## Notes to the Consolidated Financial Statements

(Expressed in Canadian Dollars)  
For the year ended December 31, 2016

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#### 4. Use of estimates and judgements (continued)

##### *Payments in lieu of taxes*

The Company is required to make payments in lieu of tax calculated on the same basis as income taxes on taxable income earned and capital taxes. Significant judgment is required in determining the provision for income taxes. There are many transactions and calculations undertaken during the ordinary course of business for which the ultimate tax determination is uncertain. The Company recognizes liabilities for payments in lieu of taxes based on its understanding of the current tax law. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the current and deferred tax provisions in the period in which such determination is made.

##### *Receivables impairment*

For amounts related to Small Communities Funding (SCF), an estimate of the expected funding is based on prior payment levels for specific submissions.

In determining the allowance for doubtful accounts, the Company considers historical loss experience of account balances based on the aging and arrears status of accounts receivable balances.

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#### 5. Receivables

	<b>December 31</b> <b><u>2016</u></b>	December 31 <u>2015</u>
Accounts receivable	\$ 5,933,302	\$ 5,993,493
SCF Funding receivables	<u>1,244,594</u>	-
	<b><u>\$ 7,177,896</u></b>	<b><u>\$ 5,993,493</u></b>

The Company has been approved for a Small Communities Fund (SCF) in order to build a fiber optic network to the rural areas of Bracebridge and Huntsville. This is a five year program expected to end in 2020 with 2/3 funding by the Provincial and Federal governments. Total project costs are expected to be \$8,574,597, with \$5,716,398 in funding. As submissions are made to the government agencies, a corresponding receivable is set up for the estimated funding expected. Accordingly, the receivable balance represents funding incurred up to the end of December.

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#### 6. Inventory

The amount of spare parts inventories consumed by the Company and recognized as an expense during 2016 was \$19,479 (2015 - \$63,225)

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# Lakeland Holding Ltd.

## Notes to the Consolidated Financial Statements

(Expressed in Canadian Dollars)  
For the year ended December 31, 2016

### 7. Property, plant and equipment

Property, plant and equipment consist of the following:

	<u>Land and buildings</u>	<u>Distribution equipment</u>	<u>Electricity generation equipment</u>	<u>Other fixed assets</u>	<u>Construction in progress</u>	<u>Total</u>
<b>Cost</b>						
Balance at January 1, 2015	\$ 6,365,597	\$ 43,257,504	\$ 27,671,863	\$ 8,674,522	\$ 1,380,653	\$ 87,350,139
Additions	333,372	2,465,573	256,885	1,403,334	2,667,490	7,126,654
Disposals	<u>312,336</u>	<u>-</u>	<u>-</u>	<u>137,772</u>	<u>-</u>	<u>450,108</u>
Balance at December 31, 2015	\$ <u>6,386,633</u>	\$ <u>45,723,077</u>	\$ <u>27,928,748</u>	\$ <u>9,940,084</u>	\$ <u>4,048,143</u>	\$ <u>94,026,685</u>
Balance at January 1, 2016	\$ 6,386,633	\$ 45,723,077	\$ 27,928,748	\$ 9,940,084	\$ 4,048,143	\$ 94,026,685
Additions	142,191	2,394,111	2,320,207	5,629,800	5,877,735	16,364,044
Disposals	<u>-</u>	<u>-</u>	<u>-</u>	<u>226,712</u>	<u>-</u>	<u>226,712</u>
Balance at December 31, 2016	\$ <u>6,528,824</u>	\$ <u>48,117,188</u>	\$ <u>30,248,955</u>	\$ <u>15,343,172</u>	\$ <u>9,925,878</u>	\$ <u>110,164,017</u>
<b>Depreciation</b>						
Balance at January 1, 2015	\$ 1,012,937	\$ 17,028,679	\$ 4,135,635	\$ 4,798,299	\$ -	\$ 26,975,550
Depreciation for the year (Note 12)	91,240	1,121,188	676,892	656,742	-	2,545,062
Disposals	<u>234,813</u>	<u>-</u>	<u>-</u>	<u>135,265</u>	<u>-</u>	<u>370,078</u>
Balance at December 31, 2015	\$ <u>869,364</u>	\$ <u>18,149,867</u>	\$ <u>4,812,527</u>	\$ <u>5,318,776</u>	\$ -	\$ <u>29,150,534</u>
Balance at January 1, 2016	\$ 869,364	18,149,867	\$ 4,812,527	\$ 5,318,776	\$ -	\$ 29,150,534
Depreciation for the year (Note 12)	153,615	1,175,371	655,704	764,797	-	2,749,487
Disposals	<u>-</u>	<u>-</u>	<u>-</u>	<u>197,534</u>	<u>-</u>	<u>197,534</u>
Balance at December 31, 2016	\$ <u>1,022,979</u>	\$ <u>19,325,238</u>	\$ <u>5,468,231</u>	\$ <u>5,886,039</u>	\$ -	\$ <u>31,702,487</u>
<b>Carrying amounts</b>						
At December 31, 2015	\$ <u>5,517,269</u>	\$ <u>27,573,210</u>	\$ <u>23,116,221</u>	\$ <u>4,621,308</u>	\$ <u>4,048,143</u>	\$ <u>64,876,151</u>
At December 31, 2016	\$ <u>5,505,845</u>	\$ <u>28,791,950</u>	\$ <u>24,780,724</u>	\$ <u>9,457,133</u>	\$ <u>9,925,878</u>	\$ <u>78,461,530</u>

# Lakeland Holding Ltd.

## Notes to the Consolidated Financial Statements

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### 8. Intangible assets

Intangible assets consist of the following:

	<u>Computer software</u>	<u>Land rights</u>	<u>Waterpower generation rights</u>	<u>Total</u>
<b>Cost</b>				
Balance at January 1, 2015	\$ 1,183,124	\$ 557,310	\$ 1,355,957	\$ 3,096,391
Additions	<u>103,191</u>	<u>18,121</u>	<u>-</u>	<u>121,312</u>
Balance at December 31, 2015	\$ <u>1,286,315</u>	\$ <u>575,431</u>	\$ <u>1,355,957</u>	\$ <u>3,217,703</u>
Balance at January 1, 2016	\$ 1,286,315	\$ 575,431	\$ 1,355,957	\$ 3,217,703
Additions	<u>17,791</u>	<u>-</u>	<u>2,934,737</u>	<u>2,952,528</u>
Disposals	<u>-</u>	<u>7,500</u>	<u>-</u>	<u>7,500</u>
Balance at December 31, 2016	\$ <u>1,304,106</u>	\$ <u>567,931</u>	\$ <u>4,290,694</u>	\$ <u>6,162,731</u>
<b>Depreciation</b>				
Balance at January 1, 2015	\$ 943,074	\$ 49,915	\$ -	\$ 992,989
Depreciation for the year (Note 12)	<u>108,527</u>	<u>20</u>	<u>-</u>	<u>108,547</u>
Balance at December 31, 2015	\$ <u>1,051,601</u>	\$ <u>49,935</u>	\$ -	\$ <u>1,101,536</u>
Balance at January 1, 2016	\$ 1,051,601	\$ 49,935	\$ -	\$ 1,101,536
Depreciation for the year (Note 12)	<u>77,945</u>	<u>20</u>	<u>-</u>	<u>77,965</u>
Balance at December 31, 2016	\$ <u>1,129,546</u>	\$ <u>49,955</u>	\$ -	\$ <u>1,179,501</u>
<b>Carrying amounts</b>				
At December 31, 2015	\$ <u>234,714</u>	\$ <u>525,496</u>	\$ <u>1,355,957</u>	\$ <u>2,116,167</u>
At December 31, 2016	\$ <u>174,560</u>	\$ <u>517,976</u>	\$ <u>4,290,694</u>	\$ <u>4,983,230</u>

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# Lakeland Holding Ltd.

## Notes to the Consolidated Financial Statements

(Expressed in Canadian Dollars)  
For the year ended December 31, 2016

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### 9. Business Combinations

#### Purchase of Assets – Drag River Power Inc.

On August 5, 2016, the Company purchased all the generation assets and contracts of Drag River Water Power Inc.

The Company is being recognized as the acquiring company due to purchasing all the assets related to all production capacity as well as the contracts to supply generation to the Independent Electricity System Operator.

The acquisition was made to enhance the Company's revenue stream at a purchase price of \$620,000. The property, plant and equipment consist of identifiable generation equipment including turbine and generator while the intangible asset consists of the Water Power Lease agreement to use the river water for electricity generation. The details of the business combination are as follows:

#### Identifiable assets recognized at fair value

##### Non-current assets

Property, plant and equipment	\$	400,000
Intangible asset		<u>220,000</u>
Total non-current assets	\$	<u>620,000</u>
Identifiable net assets recognized on acquisition	\$	<u>620,000</u>
Goodwill recognized on acquisition	\$	<u>-</u>
Cash consideration	\$	<u>620,000</u>

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# Lakeland Holding Ltd.

## Notes to the Consolidated Financial Statements

(Expressed in Canadian Dollars)  
For the year ended December 31, 2016

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### 9. Business Combinations (continued)

#### Purchase of Assets – Irondale River Water Power Inc.

On September 7, 2016, the Company purchased all the generation assets and contracts of Irondale River Water Power Inc.

The Company is being recognized as the acquiring company due to purchasing all the assets related to all production capacity as well as the contracts to supply generation to the Independent Electricity System Operator.

The acquisition was made to enhance the Company's revenue stream at a purchase price of \$980,000. The property, plant and equipment consist of identifiable generation equipment including turbine and generator while the intangible asset consists of the Water Power Lease agreement to use the river water for electricity generation. The details of the business combination are as follows:

#### Identifiable assets recognized at fair value

##### Non-current assets

Property, plant and equipment	\$	755,000
Intangible asset		<u>225,000</u>
Total non-current assets	\$	<u>980,000</u>
Identifiable net assets recognized on acquisition	\$	<u>980,000</u>
Goodwill recognized on acquisition	\$	<u>-</u>
Cash consideration	\$	<u>980,000</u>

# Lakeland Holding Ltd.

## Notes to the Consolidated Financial Statements

(Expressed in Canadian Dollars)  
For the year ended December 31, 2016

### 9. Business Combinations (continued)

#### Purchase of Shares – Elliott Falls Power Corporation

On May 1, 2016, the Company entered into a share purchase agreement with Elliott Falls Power Corporation.

The Company purchased 100% of the interest in Elliott Falls Power Corporation, a hydro-electric generating station on the Trent Severn Waterway. All contracts and leases required to generate and sell to the Independent Electricity System Operator were also transferred to the company.

The Company is being recognized as the acquiring Company due to its relative size, in terms of both revenues and total assets, in relation to Elliott Falls Power Corporation.

The acquisition was made to enhance the revenue stream of this company. The details of the business combination are as follows:

#### Identifiable assets and liabilities recognized at fair value

##### Current assets

Cash and cash equivalents	\$ 12,418
Receivables	79,642
Prepaid expenses	4,030
Total current assets	<u>\$ 96,090</u>

##### Non-current assets

Property, plant and equipment	\$ 537,114
Intangible assets	2,471,863
Other non-operating assets	17,876
Total non-current assets	<u>\$ 3,026,853</u>

##### Current liabilities

Payables and accruals	<u>23,480</u>
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##### Non-current liabilities

Deferred payments in lieu of taxes	\$ 126,853
Total non-current liabilities	<u>\$ 126,853</u>

**Identifiable net assets recognized on acquisition** \$ 2,972,610

**Goodwill recognized on acquisition** \$ -

**Cash consideration** \$ 2,972,610

##### Net cash outflow on acquisition:

Cash consideration	\$ 2,972,610
Cash acquired	<u>(12,418)</u>
	<u>\$ 2,960,192</u>

In a subsequent transaction, the net assets and liabilities were combined through an amalgamation with Bracebridge Generation Ltd. (Note 29).

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# Lakeland Holding Ltd.

## Notes to the Consolidated Financial Statements

(Expressed in Canadian Dollars)  
For the year ended December 31, 2016

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### 10. Goodwill

Goodwill of \$1,150,014 is primarily related to growth expectations, expected future profitability, the substantial skill and expertise of the workforce and expected costs. Goodwill has been allocated to the power segment and is not expected to be deductible for income tax purposes.

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### 11. Payments in lieu of taxes payable

The significant components of the provision for payments in lieu of taxes expense are as follows:

	<u>2016</u>	<u>2015</u>
<b>Current tax</b>		
Based on current year taxable income	\$ <u>479,969</u>	\$ <u>458,661</u>
Total current tax	\$ <u>479,969</u>	\$ <u>458,661</u>
<b>Deferred tax</b>		
Origination and reversal of temporary differences	\$ <u>555,120</u>	\$ 957,247
Utilization of losses available for carry forward	<u>-</u>	<u>(30,000)</u>
Total deferred tax	\$ <u>555,120</u>	\$ <u>927,247</u>
Total provision for payments of lieu of taxes	\$ <u>1,035,089</u>	\$ <u>1,385,908</u>

The payments in lieu of taxes varies from amounts which would be computed by applying the Company's combined statutory federal and provincial income tax rate. Reconciliation of the payments in lieu of taxes at the statutory income tax rate to the provision for payments in lieu of taxes is as follows:

# Lakeland Holding Ltd.

## Notes to the Consolidated Financial Statements

(Expressed in Canadian Dollars)  
For the year ended December 31, 2016

### 11. Payments in lieu of taxes payable (continued)

#### Rate reconciliation before net movements in regulatory balances and OCI

	<u>2016</u>	<u>2015</u>
Profit for the year before net movements in regulatory deferral account balances and OCI	\$ 4,931,193	\$ 5,348,272
Statutory tax rate	26.5%	26.5%
Expected payments in lieu of taxes	1,306,766	1,417,292
Increase (decrease) resulting from:		
Items not deductible for tax purposes	1,404	102,613
Rate variances	(48,034)	(44,914)
Other	(225,047)	(89,083)
Provision for payments in lieu of taxes	\$ <u>1,035,089</u>	\$ <u>1,385,908</u>

#### Rate reconciliation after net movements in regulatory balances

	<u>2016</u>	<u>2015</u>
Profit for the year before OCI	\$ 5,384,335	\$ 5,457,705
Statutory tax rate	26.5%	26.5%
Expected payments in lieu of taxes	1,426,849	1,446,292
Increase (decrease) resulting from:		
Items not deductible for tax purposes	1,404	102,613
Rate variances	(48,034)	(44,914)
Other	(225,047)	(89,083)
Provision for payments in lieu of taxes	\$ <u>1,155,172</u>	\$ <u>1,414,908</u>

	<u>2016</u>	<u>2015</u>
Provision for payments in lieu of taxes before net movements in regulatory deferral account balances and OCI	\$ 1,035,089	\$ 1,385,908
Provision for payments in lieu of taxes recorded in net movement in regulatory balances	<u>120,083</u>	<u>29,000</u>
Provision for payments in lieu of taxes after net movement in regulatory balances	1,155,172	1,414,908
Provision for payments in lieu of taxes recorded in OCI	<u>43,165</u>	<u>-</u>
Provision for payments in lieu of taxes	\$ <u>1,198,337</u>	\$ <u>1,414,908</u>

# Lakeland Holding Ltd.

## Notes to the Consolidated Financial Statements

(Expressed in Canadian Dollars)  
For the year ended December 31, 2016

### 11. Payments in lieu of taxes payable (continued)

The movements in the deferred tax liabilities are:

	Balance January 1 <u>2016</u>	Recognized in Net Income	Recognized in OCI	Balance Acquired on Acquisition	Balance December 31 <u>2016</u>
<b>Deferred tax liabilities</b>					
Property, plant and equipment	\$ 2,753,866	\$ 524,926	\$ -	\$ 123,459	\$ 3,402,251
Intangible assets	(2,618)	29,960	-	3,394	30,736
Loss carry forwards	(99,210)	99,210	-	-	-
Employee future benefits	(79,296)	(46,839)	43,165	-	(82,970)
Other	(122,211)	67,946	-	-	(54,265)
<b>Deferred tax liabilities</b>	<b>\$ 2,450,531</b>	<b>\$ 675,203</b>	<b>\$ 43,165</b>	<b>\$ 126,853</b>	<b>\$ 3,295,752</b>
	Balance January 1 <u>2015</u>	Recognized in Net Income	Recognized in OCI	Balance Acquired on Acquisition	Balance December 31 <u>2015</u>
<b>Deferred tax liabilities</b>					
Property, plant and equipment	\$ 1,754,517	\$ 999,349	\$ -	\$ -	\$ 2,753,866
Intangible assets	(5,774)	3,157	-	-	(2,618)
Loss carry forwards	(129,000)	29,790	-	-	(99,210)
Employee future benefits	(8,000)	(71,296)	-	-	(79,296)
Other	(117,459)	(47,752)	-	-	(122,211)
<b>Deferred tax liabilities</b>	<b>\$ 1,494,284</b>	<b>\$ 956,247</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 2,450,531</b>

### 12. Amortization of property plant and equipment and intangible assets

The amount of amortization of property, plant and equipment and intangible assets recognized as an expense during 2016 was \$2,827,452 (2015 - \$2,653,608). The line item *Amortization* on the Statement of Comprehensive Income reflects \$2,584,375 (2015 - \$2,412,116) because the transportation amortization of \$243,077 (2015 - \$241,492) has been expensed to operating lines where the equipment was used.

# Lakeland Holding Ltd.

## Notes to the Consolidated Financial Statements

(Expressed in Canadian Dollars)

For the year ended December 31, 2016

### 13. Regulatory deferral account balances

All amounts deferred as regulatory deferral account debit balances are subject to approval by the OEB. As such, amounts subject to deferral could be altered by the regulators and the actual recovery or settlement periods could differ based on OEB approval. Due to previous, existing or expected future regulatory articles or decisions, the Company has the following amounts expected to be recovered by customers (returned to customers) in future periods and as such regulatory deferral account balances are comprised of:

	<u>Note</u>	<u>Remaining Recovery Reversal Period</u>	<u>Balance Jan. 1 2016</u>	<u>Balances arising in period</u>	<u>Recovery/ reversal</u>	<u>Closing Balance Dec. 31 2016</u>
<b>Regulatory Deferral</b>						
<b>Account Debit / (Credit)</b>						
Settlement variances	<i>i)</i>	1	\$ 254,381	\$ 591,765	\$ 24,433	\$ 870,579
Renewable generation	<i>ii)</i>	1	242,630	2,754	-	245,384
Retail cost variances	<i>iii)</i>	1	324,428	64,890	(19,167)	370,151
Smart meters	<i>iv)</i>	1	14,724	(1,556)	(5,266)	7,902
			<u>\$ 836,163</u>	<u>\$ 657,853</u>	<u>\$ -</u>	<u>\$ 1,494,016</u>

	<u>Note</u>	<u>Remaining Recovery Reversal Period</u>	<u>Balance Jan. 1 2015</u>	<u>Balances arising in period</u>	<u>Recovery/ reversal</u>	<u>Closing Balance Dec. 31 2015</u>
<b>Regulatory Deferral</b>						
<b>Account Debit / (Credit)</b>						
Settlement variances	<i>i)</i>	2	\$ 467,881	\$ (213,500)	\$ -	\$ 254,381
Renewable generation	<i>ii)</i>	2	248,515	(5,885)	-	242,630
Retail cost variances	<i>iii)</i>	2	306,746	17,682	-	324,428
Smart meters	<i>iv)</i>	2	109,342	(94,618)	-	14,724
			<u>\$ 1,132,484</u>	<u>\$ (296,321)</u>	<u>\$ -</u>	<u>\$ 836,163</u>

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# Lakeland Holding Ltd.

## Notes to the Consolidated Financial Statements

(Expressed in Canadian Dollars)  
For the year ended December 31, 2016

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### 13. Regulatory deferral account balances (continued)

#### *i. Settlement variances*

This account is comprised of the variances between amounts charged by the Company to customers, based on regulated rates, and the corresponding cost of non-competitive electricity service incurred by the Company. The settlement variances relate primarily to service charges, non-competitive electricity charges, imported power charges and the global adjustment.

The Company has recognized a settlement variance asset of \$870,579 (2015 – \$254,381) arising from the recognition of regulatory deferral account balances. The settlement variance asset balance is presented within the total regulatory deferral account debit balances presented in the statement of financial position. Annually the Company makes application for the recovery of the settlement variances for its customers in its rate application.

#### *ii. Renewable Generation*

The Company has recognized a cost asset of \$245,384 (2015 – \$242,630) for costs relates to the Green Energy Act with the distributor being responsible for the cost of expansion up to the value of the generators renewable energy expansion cost of \$90 per MW generation capacity. These amounts have not yet been submitted for recovery. The balance is presented within the total regulatory deferral account debit balances presented in the statement of financial position.

#### *iii. Retail cost variances*

The Company has recognized a cost asset of \$370,151 (2015 – \$324,428) mainly for costs in excess of the amount requested in the Company's last Cost of Service Application. Included is lost revenue as a result of CDM programs, IFRS conversion costs and a corporate tax true up from 2001 to 2006. The other cost asset balance is presented within the total regulatory deferral account debit balances presented in the statement of financial position.

#### *iv. Smart meters*

The Company has recognized a cost asset of \$7,902 (2015 – \$14,724) related to the net balance of capital and operating expenditures for smart meters less recoveries received from the rate adder charged to customers.

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## Lakeland Holding Ltd.

### Notes to the Consolidated Financial Statements

(Expressed in Canadian Dollars)  
 For the year ended December 31, 2016

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#### 14. Accounts payable and accrued liabilities

Major components of accounts payable and accrued liabilities consist of the following:

	<b>December 31 2016</b>	December 31 <u>2015</u>
Purchased power	\$ 2,981,336	\$ 4,392,356
Accounts payable and accrued liabilities	<u>5,948,848</u>	<u>3,597,028</u>
	<b><u>\$ 8,930,184</u></b>	<b><u>\$ 7,989,384</u></b>

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#### 15. Deferred revenue

The amount of deferred revenue is based on contracts in place for water heater rentals and fiber optic services that are billed one month in advance. In addition, amounts received from Small Communities Funding are deferred until the related assets are brought into use where at that time the deferred revenue is amortized over the useful life of the respective assets, which is 20 years. The third component is installation costs for customer site connections that is amortized over the term of the respective contracts.

	<b>December 31 2016</b>	December 31 <u>2015</u>
Small Communities Funding grants, net, beginning of year	\$ -	\$ -
Small Communities Funding grants received	2,718,883	-
Small Communities Funding grants recognized as energy revenue	<u>(63,214)</u>	<u>-</u>
Small Communities Funding grants, net, end of year	\$ 2,655,669	\$ -
Installation revenue obligation	185,892	233,428
Rental/Services contract revenue	<u>186,011</u>	<u>126,119</u>
	<b><u>\$ 3,027,572</u></b>	<b><u>\$ 359,547</u></b>
Current portion	<u>\$ 503,089</u>	<u>\$ 173,655</u>
Non-current portion	<u>\$ 2,524,483</u>	<u>\$ 185,892</u>

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## Lakeland Holding Ltd.

### Notes to the Consolidated Financial Statements

(Expressed in Canadian Dollars)  
For the year ended December 31, 2016

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#### 16. Contribution in aid of construction

Contributions in aid of construction consists of capital contributions received from electricity customers to construct or acquire property, plant and equipment which has not yet been recognized as revenue, and also includes revenue not yet recognized from demand billable activities.

	December 31 <u>2016</u>	December 31 <u>2015</u>
Deferred contributions, net, beginning of year	\$ 5,831,305	\$ 5,802,742
Contributions in aid of construction received	551,702	194,049
Contributions in aid of construction recognized as distribution revenue	<u>(174,304)</u>	<u>(165,486)</u>
Deferred contributions, net, end of year	\$ <u>6,208,703</u>	\$ <u>5,831,305</u>
Current portion	\$ <u>180,750</u>	\$ <u>137,000</u>
Non-current portion	\$ <u>6,027,953</u>	\$ <u>5,694,305</u>

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#### 17. Customers deposits

Customer deposits represent cash deposits from electricity distribution customers and retailers.

Deposits from electricity distribution customers are refundable to customers demonstrating an acceptable level of credit risk as determined by the Company in accordance with policies set out by the OEB or upon termination of their electricity distribution service.

	December 31 <u>2016</u>	December 31 <u>2015</u>
Customer deposits	\$ <u>230,110</u>	\$ <u>220,124</u>

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#### 18. Employee future benefits

##### a) Defined contribution plan

The employees of the Company participate in the Ontario Municipal Employees Retirement System ("OMERS"). Although the plan has a defined retirement benefit plan for employees, the related obligation of the Company cannot be identified. The OMERS plan has several unrelated participating municipalities and costs are not specifically attributed to each participant. The employer portion of amounts paid to OMERS during the year was \$472,108 (2015 - \$441,588). The contributions were made for current service and these have been recognized in net income.

# Lakeland Holding Ltd.

## Notes to the Consolidated Financial Statements

(Expressed in Canadian Dollars)  
For the year ended December 31, 2016

### 18. Employee future benefits (continued)

#### b) Defined benefit plan

The Company pays post-retirement life insurance premiums and health & dental benefits for a defined group of employees. The Company recognizes these post-retirement costs in the period in which the employees render the services.

An actuarial valuation is prepared every third year or when there are significant changes to the workforce. An estimation based on management information was performed in accordance with IAS 19 for the 2016 fiscal period.

The plan is exposed to a number of risks, including:

Interest rate risk: decreases/increases in the discount rate used (high quality corporate bonds) will increase/decrease the defined benefit obligation.

Longevity risk: changes in the estimation of mortality rates of current and former employees.

	<b>Defined benefit liability</b>	
	<b>2016</b>	<b>2015</b>
Balance January 1	\$ 286,917	\$ 300,730
Current service cost	4,264	4,103
Past service cost	187,707	-
Interest cost	10,701	11,161
Included in profit or loss	202,672	15,264
Remeasurement loss (gain)		
Actuarial (gain) losses from financial assumptions	(162,884)	-
Included in other comprehensive income	(162,884)	-
Less Benefits paid during the year	(25,059)	(29,078)
Balance December 31	<b>\$ 301,646</b>	<b>\$ 286,916</b>

The main actuarial assumptions underlying the valuation are as follows:

Assumption	<b>2016</b>	<b>2015</b>	Reasonable Possible <u>Change</u>	Defined Benefit <u>Increase</u>	Obligation <u>Decrease</u>
Discount rate	<b>3.8%</b>	3.9%	1%	3%	(1.32%)
Retirement age - males	<b>60</b>	60	(2)	12.25%	-
Retirement age - females	<b>60</b>	60	(2)	12.25%	-

#### c) Other employee future benefits

Also included in the Employee future benefits is an amount for a self-insured life insurance plan regarding one employee from the original amalgamation of Lakeland Power in September, 2000. The amount is \$23,100 and is payable upon death of the retiree.

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## Lakeland Holding Ltd.

### Notes to the Consolidated Financial Statements

(Expressed in Canadian Dollars)  
For the year ended December 31, 2016

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#### 19. Short term debt

The Company has short term indebtedness with Toronto Dominion Bank of \$4,407,545 (2015 – \$NIL) out of \$14,000,000 credit limit to finance upgrades to the Cascade Falls Generating plant. The facility is due on demand and is secured by a general security agreement conveying first floating and fixed charge over certain assets and evidence of adequate liability insurance. The facility also bears interest at the prime rate, with no fixed term of repayment.

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#### 20. Long term debt

	<b>December 31 2016</b>	December 31 2015
TD bank term loan, 2.94% due March 2018	\$ 1,162,500	\$ 1,162,500
TD bank term loan, 2.9268% due October 2017	2,325,000	2,325,000
TD bank term loan, 2.68% due July 2017	2,698,887	2,698,887
TD bank term loan, 1.80% due February 2021	4,000,000	-
TD bank term loan, 2.18%, renew rate July 2019, due June 2021	7,900,142	-
TD bank term loan, BA rate + 1.25% due March 2022	2,767,842	2,940,832
TD reducing term facility loan, 3.74% due March 2022	<u>13,247,630</u>	<u>14,075,607</u>
	<b>34,102,001</b>	23,202,826
Current portion	<u>6,270,470</u>	<u>1,000,967</u>
	<b>\$ 27,831,531</b>	<b>\$ 22,201,859</b>

The term loans are secured by a general security agreement conveying a first floating and fixed charge over certain assets and evidence of adequate liability insurance.

The agreement covering the above facility contains certain restrictions regarding service coverage ratio and debt capitalization tests, which have been met.

The Company is only required to make interest only payments on the term loans with the balance due upon maturity except for loan of \$8,000,000 which requires blended monthly payments of \$34,615 over the next 2.5 years.

It is management's expectation that the two term loans due October and July 2017 will be renewed for multi-year terms. After the renewals occur in October and July 2017, the classification of the loans will revert to long term.

Principal payments due in each of the next five years are as follows:

2017	\$ 6,270,470
2018	1,251,992
2019	1,150,342
2020	1,000,967
2021	12,255,093

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# Lakeland Holding Ltd.

## Notes to the Consolidated Financial Statements

(Expressed in Canadian Dollars)  
For the year ended December 31, 2016

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### 21. Interest rate swap

The Company has entered into an interest rate swap agreement as an “economic hedge” to manage the volatility of interest rates on the cash flows from the reducing term facility loan as described in Note 3 and 20 of the consolidated financial statements.

The floating interest rate on the bankers' acceptance loan has been converted to a fixed rate of 3.74% by entering into an amortizing interest rate swap with an notional amount of \$16,559,538 (\$13,247,630 remaining). The maturity date of the interest rate swap is March 31, 2022. The fair value of the interest rate swap agreement is based on amounts determined by third party valuation of the interest rate swap.

As at December 31, 2016, the interest rate swap agreement was in a net unfavorable position representing a liability of \$611,818 (2015 - \$855,349) and \$243,530 (2015 – (\$373,927)) has been credited to comprehensive income for the annual change in fair value of the interest rate swap.

Under previous Canadian GAAP, the Company applied hedge accounting but it was not continued upon the transition to IFRS on January 1, 2014. The balance in Accumulated Other Comprehensive Loss related to the change in fair value of the interest rate swap at January 1, 2014 was \$274,374. This cumulative balance is being amortized on a straight-line basis from January 1, 2014 to the maturity date of the interest rate swap and related term loan as the hedged item affects income and, accordingly, \$33,257 (2015 - \$33,257) is included in other expense in the Statement of Comprehensive Income.

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### 22. Share capital

#### a) Ordinary shares

An unlimited number of common shares are authorized for issue.

As of December 31, 2016, the Company has issued and fully paid 10,000 (December 31, 2015 – 10,000) common shares. The shares have no par value.

All shares are ranked equally with regards to the Company's residual assets.

#### b) Movement in ordinary share capital

No movement in ordinary share capital has occurred during 2016.

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# Lakeland Holding Ltd.

## Notes to the Consolidated Financial Statements

(Expressed in Canadian Dollars)  
For the year ended December 31, 2016

### 23. Related party transactions

These transactions are in the normal course of operations and are measured at the exchange value (the amount of consideration established and agreed to by the related parties) which approximates the arm's length equivalent value.

The following table summarizes the Company's related party shareholder transactions for the year:

	<u>2016</u>	<u>2015</u>
<b>Purchases</b>		
Town of Bracebridge		
Dividends	\$ 915,177	\$ 747,939
Operating expenses	27,615	25,934
Town of Huntsville		
Dividends	353,224	288,676
Operating expenses	52,754	9,167
Village of Burk's Falls		
Dividends	55,661	45,490
Operating expenses	1,657	1,508
Village of Sundridge		
Dividends	60,862	49,740
Municipality of Magnetawan		
Dividends	20,662	16,886
Town of Parry Sound		
Dividends	219,414	179,318
Operating expenses	24,647	32,102
<b>Sales</b>		
Town of Bracebridge	\$ 1,014,663	\$ 1,611,727
Town of Huntsville	553,992	809,818
Village of Burk's Falls	177,579	168,029
Village of Sundridge	141,688	118,204
Municipality of Magnetawan	59,203	42,191
Town of Parry Sound	905,515	1,551,730

### Key management personnel compensation comprised:

The key management personnel of the Company have been defined as members of its board of directors and executive management team members.

	<u>2016</u>	<u>2015</u>
Executive management & director compensation	\$ <u>695,248</u>	\$ <u>663,895</u>

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## Lakeland Holding Ltd.

### Notes to the Consolidated Financial Statements

(Expressed in Canadian Dollars)  
 For the year ended December 31, 2016

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#### 24. Expenses by nature

	<u>2016</u>	<u>2015</u>
Repairs and maintenance	\$ 1,654,002	\$ 1,453,288
Street light maintenance	19,092	1,121,734
Insurance claim proceeds	-	(441,368)
Staff costs	4,856,334	4,733,073
General administration and overhead	2,105,306	2,103,076
Bad debts	84,216	85,743
	<u>\$ 8,718,950</u>	<u>\$ 9,055,546</u>

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#### 25. Staff costs

	<u>2016</u>	<u>2015</u>
Wages, salaries and short-term employee benefits	\$ 5,936,266	\$ 5,588,203
Less wages, salaries and short term employee benefits in revenue	(84,092)	(83,003)
Less capitalized wages, salaries and short term employee benefits	(1,173,453)	(758,313)
Post-employment benefits	177,613	(13,814)
	<u>\$ 4,856,334</u>	<u>\$ 4,733,073</u>

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#### 26. Financial instruments and risk management

##### Fair value disclosure

The carrying values of receivables, unbilled service revenue, accounts payable and accrued liabilities and customer deposits approximate their respective fair values because of the short maturity of these instruments.

The fair value of the interest rate swap (Level 2) is \$611,818 (2015 - \$855,349). The fair value is based upon a third party valuation using standard pricing models for such instruments.

The fair value of the term loans (Level 2) is \$34,233,745 (2015 - \$23,384,843). The fair value is calculated based on the present value of future principal and interest cash flows, discounted at the current rate of interest at the reporting date.

##### Risk Management

The Company's activities provide for a variety of financial risks, particularly credit risk, market risk and liquidity risk.

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# Lakeland Holding Ltd.

## Notes to the Consolidated Financial Statements

(Expressed in Canadian Dollars)  
For the year ended December 31, 2016

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### 26. Financial instruments and risk management (continued)

i) Credit risk:

Financial assets carry credit risk that a counter-party will fail to discharge an obligation which would result in a financial loss. Financial assets held by the Company, such as accounts receivable, expose it to credit risk. The Company earns its distribution and energy revenue from a broad base of customers located in six municipalities. The Company earns its generation revenue from the IESO, a government entity. No other single customer accounts for revenue in excess of 10% of total revenue.

The carrying amount of accounts receivable is reduced through the use of an allowance for impairment and the amount of the related impairment loss is recognized in the Statement of Comprehensive Income. Subsequent recoveries of receivables previously provisioned are credited to the Statement of Comprehensive Income. The balance of the allowance for impairment at December 31, 2016 is \$360,890 (2015 - \$336,851). The Company's credit risk associated with accounts receivable is primarily related to payments from distribution customers. At December 31, 2016, approximately \$386,085 (2015 - \$362,448) is considered 60 days past due. The Company has approximately 13,465 customers, the majority of which are residential. Credit risk is managed through the Company maintaining bank accounts at a reputable bank and the collection of security deposits from customers in accordance with directions provided by the OEB. As at December 31, 2016, the Company holds security deposits in the amount of \$230,110 (2015 - \$222,124).

ii) Market risk:

The Company is not exposed to significant market risk.

iii) Interest rate risk:

The Company's policy is to minimize interest rate cash flow risk exposures on long-term financing. Longer-term borrowings are therefore usually at fixed rates. At December 31, 2016, the Company is not exposed to any material changes in market interest rates on its longer-term borrowing.

The TD bank term loan due March 2022 is exposed to interest rate risk as a portion of the loan is tied to the bankers' acceptance floating rate, which gives rise to a risk that the Company's income and cash flows may be adversely impacted by fluctuations in interest rates.

The reducing term facility may be exposed to interest rate risk if the Company is not in compliance with its year-end financial and capital expenditure covenants. The amount is currently being hedged via an interest rate swap and, therefore, has an effective fixed rate of 3.74%. The Company closely monitors its financial performance to ensure it remains in compliance with its banking covenants.

The interest rate swap is exposed to interest rate risk as it is recorded at fair value, which is dependent on projections of current and future interest rates.

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## Lakeland Holding Ltd.

### Notes to the Consolidated Financial Statements

(Expressed in Canadian Dollars)  
For the year ended December 31, 2016

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#### 26. Financial instruments and risk management (continued)

##### iv) Liquidity risk:

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they come due. The Company monitors its liquidity risk to ensure access to sufficient funds to meet operational and investing requirements. The Company's objective is to ensure that sufficient liquidity is on hand to meet obligations as they fall due while minimizing interest exposure. The Company has access to line of credit facilities totaling \$20,500,000 and monitors cash balances to ensure that sufficient levels of liquidity are on hand to meet financial commitments as they come due.

The following table sets out the contractual maturities (representing undiscounted contractual cash-flows) of financial liabilities:

		Due within <u>1 year</u>	Due between <u>1-2 years</u>	Due past <u>2 years</u>
<b>At December 31, 2015</b>				
Accounts payables and accrued liabilities	\$	8,930,184	\$ -	\$ -
Customer deposits		-	230,110	-
Short term debt		4,407,545	-	-
Long term debt		6,270,470	2,414,492	23,265,730
<b>At December 31, 2016</b>				
Accounts payables and accrued liabilities	\$	7,989,384	\$ -	\$ -
Customer deposits		-	222,124	-
Long term debt		1,000,967	6,024,854	16,177,005

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#### 27. Contingency

The Company has a bank letter of credit outstanding for \$452,305 (2015 – \$452,305). The letter of credit bears interest at a rate of 0.50% per annum. Purchasers of electricity in Ontario, through the Independent Electricity Systems Operator (IESO) are required to provide security to mitigate the risk of their default based on their expected activity in the market. The IESO could draw on these guarantees if the Company fails to make a payment required by default notice issued by the IESO. The maximum potential payment is the face value of the bank letters of credit. As at December 31, 2016, the Company provided prudential support using bank letters of credit of \$452,305 (2015 – \$452,305).

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# Lakeland Holding Ltd.

## Notes to the Consolidated Financial Statements

(Expressed in Canadian Dollars)

For the year ended December 31, 2016

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### **28. Capital management**

The main objectives of the Company, when managing capital, are to ensure ongoing access to funding to maintain and improve the electricity distribution system, and the generation stations, prudent management of its capital structure with regard for recoveries of financing charges permitted by the OEB on its regulated electricity distribution business, and to deliver the appropriate financial returns.

The Company's definition of capital is shareholders' equity. As at December 31, 2016, shareholders' equity amounts to \$45,001,969 (2015 - \$42,244,830).

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### **29. Subsequent event**

On January 1, 2017, an amalgamation of Bracebridge Generation Ltd. and Elliott Falls Power Corporation occurred to combine the net assets of the two companies. This was through a resolution of the Board of Directors dated January 1, 2017. The Articles of Amalgamation were filed and effective January 1, 2017.

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